

# AFG BALLOON PROGRAM

#### AFG'S PROGRAM OFFERS PAYMENTS UP TO 40% LOWER THAN CONVENTIONAL FINANCING

**EXAMPLE:** Vehicle with a loan amount of \$30,000, a loan term of 36-months and a **Guaranteed Future Value of \$16.500.** 

Financing Option	Conventional Loan	AFG
Loan Amount	\$30,000	\$30,000
Monthly Payments	\$869	\$464.80*

\*Payments 1-35 are \$464.80 with a 36th payment of \$16,500 (GFV)

You Save \$404.33 Per Month!



Pay for what you use, it just makes sense...



# GUARANTEED FUTURE VALUE MEANS OPTIONS AT LOAN MATURITY

- TRADE IN vehicle and apply positive equity toward next vehicle
- Make final balloon payment (Guaranteed Future Value) and KEEP vehicle
- ▼ TURN IN vehicle & "WALK AWAY" from the final payment (Guaranteed Future Value)



# Driving Sense Program A low payment alternative

#### **Key benefits**

- · Lower monthly payments 30-40% lower on average than with conventional financing.
- · No down payment required and no prepayment penalties.
- Flexible loan terms from 2 to 6 years.

## Advantages over leasing

- · You own the vehicle (titled in your name not the leasing company's).
- You can carry the level of personal vehicle insurance you choose versus the level of coverage stipulated by the leasing company in the lease contract.
- · You can negotiate the vehicle purchase price like a cash purchase with the dealer.
- Lower excess mileage charge than most leasing programs of only \$.10 per mile\*.
- Lower disposition fee than most leasing programs of only \$195\*.

## Flexible end of loan term options

- Refinance remaining balance at loan maturity or anytime during the loan term.
- Keep, sell or trade the vehicle at loan maturity or anytime during the loan term.
- Return the vehicle at loan maturity in lieu of making the final balloon payment with no end of loan term hassles. Vehicle pick-up is arranged, even if you have moved to a different state!

\*fees apply only if you decide to return the vehicle in lieu of making the final balloon payment

### Speak to a loan officer today